



Listing															
Activity	Туре	MF3+		2024	March	Report #	9								
								Сар			\$ PSF				
			Total	Total	Market	Operating	NOI	Rate	Investment	\$ per	Liv	\$ per	\$ PSF	Sold \$ vs List	
Property Location	List Price	Sold Price	Units	Beds	Income Est	Exp. Est.	Estimate	Estimate	Rating	Bedroom	Area	Room	Land	\$	\$% Var
Back Bay	4100000	3900000	10	8	275520	94787	203693	5.22%	3-Good	487500	1082	650000	2113	-200000	-5%
Mattapan	1100000	1015000	3	11	94920	31786	71044	7.00%	4-Great	92273	239	50750	290	-85000	-8%
Waltham	2600000	2500000	6	12	138240	54087	95673	3.83%	1-Poor	208333	503	312500	321	-100000	-4%
East Somerville	799900	830000	4	6	80640	34799	52561	6.33%	4-Great	138333	329	46111	198	30100	4%
Inman Sq	1599999	1610000	3	6	86400	36216	57384	3.56%	1-Poor	268333	481	107333	637	10001	1%
Malden	849995	925000	3	5	63360	27491	41149	4.45%	2-Average	185000	347	66071	247	75005	9%
Inman Sq	1495000	1600000	3	5	79200	35617	50183	3.14%	1-Poor	320000	520	123077	494	105000	7%
Roxbury	1225000	1200000	3	9	83160	30506	59584	4.97%	2-Average	133333	302	80000	289	-25000	-2%
Properties highlight	ed in Green indi	icate propertie	s with inv	vestment i	ratings of 3 or b	etter, darker gre	en shade is	for an invest	ment rating of	4 and the da	rkest gree	n is for an e	xcellent 5 in	vestment	

rating

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Every day multifamily investment properties come off the market. After listening to my investor clients describe their challenges with quickly assessing sales price to value for these properties I decided to do the leg work and provide a summary of some key data and cap rate estimations along with my rating of the investment opportunity from an overview of information provided in the listing along with utilizing neighborhood market rate estimates and expense estimates. This traded listings report will provide a good look at the cap rate and income potential that the buyers can expect from their investment.

Investors should use this summary as a guide to analyze recent trends in the market. You may have your own investment rating based on your risk tolerance levels and investment goals. Table 1 below provides the cap rate ratings used in this report.

Table 1: Ca	ap Rate Range R	atings	Table 2: Identifies the different cities and neighborhoods that are included in each of the separate zones.							
Rating	Rating Title	Cap Rate Range	Zone #	Zone Location	Cities-Neighborhoods					
5	Excellent	>7.0	1	City	Boston-Allston, Back Bay, Beacon Hill, Charlestown, Chinatown, Downtown, Fenway, Kenmore, Midtown, North End, Seaport District, South Boston, South End, Waterfront, West End; Cambridge, Somerville					
4	Great	6.0-6.9	2	East	Boston-East Boston; Chelsea, Winthrop, Revere					
3	Good	5.0-5.9	3	North	Everett, Malden, Medford					
2	Average	4.0-4.9	4	West	Arlington, Belmont, Brookline, Brighton, Newton, Waltham, Watertown					
1	Poor	<4.0	5	South	Boston-Dorchester, Hyde Park, Jamaica Plain, Mattapan, Roslindale, Roxbury, West Roxbury					

*Data source for listings in this report including list price, number of units and number of bedrooms are from MLSPIN all other data is provided by

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Investment property cap rate potential report - Greater Boston Traded Listings

Listing															
Activity	Туре	MF3+		2024	March	Report #	10								
								Сар			\$ PSF				
			Total	Total	Market	Operating	NOI	Rate	Investment	\$ per	Liv	\$ per	\$ PSF	Sold \$ vs List	
Property Location	List Price	Sold Price	Units	Beds	Income Est	Exp. Est.	Estimate	Estimate	Rating	Bedroom	Area	Room	Land	\$	\$% Var
									5-						
Dorchester	925000	650000	3	9	95040	32260	70700	10.88%	Excellent	72222	158	36111	97	-275000	-30%
									5-						
Dorchester	775000	750000	3	9	95040	36123	66837	8.91%	Excellent	83333	151	93750	157	-25000	-3%
Powderhouse															
Sq	1699000	1700000	3	8	97200	39195	66105	3.89%	1-Poor	212500	546	121429	518	1000	0%
Davis Sq	1799900	1700000	3	4	79200	39157	46643	2.74%	1-Poor	425000	483	113333	378	-99900	-6%
East Cambridge	1495000	1610000	3	6	77760	27827	56413	3.50%	1-Poor	268333	635	134167	1074	115000	8%
Watertown	1025000	1105000	3	7	90720	35273	63007	5.70%	3-Good	157857	435	78929	225	80000	8%
Roxbury	1150000	1150000	3	10	89040	30995	65465	5.69%	3-Good	115000	396	71875	915	0	0%
Dorchester	1799000	1815000	6	12	138240	50416	99344	5.47%	3-Good	151250	334	90750	437	16000	1%
Properties highlight	ed in Green indi	icate propertie	es with inv	vestment	ratings of 3 or b	etter, darker gre	en shade is t	for an invest	ment rating of	4 and the da	rkest gree	n is for an e	xcellent 5 in	vestment	

Properties highlighted in Green indicate properties with investment ratings of 3 or better, darker green shade is for an investment rating of 4 and the darkest green is for an excellent 5 investmen rating rating

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Listing															
Activity	Туре	MF3+		2024	March	Report #	11								
								Сар			\$ PSF				
			Total	Total	Market	Operating	NOI	Rate	Investment	\$ per	Liv	\$ per	\$ PSF	Sold \$ vs List	
Property Location	List Price	Sold Price	Units	Beds	Income Est	Exp. Est.	Estimate	Estimate	Rating	Bedroom	Area	Room	Land	\$	\$% Var
									5-						
Dorchester	750000	675000	3	7	80640	27190	60170	8.91%	Excellent	96429	181	42188	141	-75000	-10%
South Boston	1895000	1800000	3	9	130680	45083	96487	5.36%	3-Good	200000	450	100000	1020	-95000	-5%
South Boston	2175000	2058600	3	11	149160	45358	116232	5.65%	3-Good	187145	826	121094	1470	-116400	-5%
Chelsea	920000	910000	3	5	55440	29015	31045	3.41%	1-Poor	182000	358	70000	152	-10000	-1%
Powderhouse															
Sq	1499000	1500000	3	7	87480	38140	56630	3.78%	1-Poor	214286	438	100000	313	1000	0%
Dorchester	1300000	1250000	3	6	69120	31663	43217	3.46%	1-Poor	208333	368	83333	528	-50000	-4%
South Boston	1489000	1500000	3	6	99000	42006	65244	4.35%	2-Average	250000	437	107143	588	11000	1%
Dorchester	1375000	1450000	3	6	69120	29663	45217	3.12%	1-Poor	241667	401	96667	214	75000	5%
Properties highlight	ed in Green indi	cate propertie	s with inv	estment r	atings of 3 or b	etter, darker gre	en shade is	for an invest	ment rating of	4 and the da	rkest gree	n is for an e	xcellent 5 in	vestment	

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3	Good	5.0-5.9	3	North	Everett, Malden, Medford						
2	Average	4.0-4.9	4	West	Arlington, Belmont, Brookline, Brighton, Newton, Waltham, Watertown						
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Listing															
Activity	Туре	MF3+		2024	March	Report #	12								
								Сар			\$ PSF				
			Total	Total	Market	Operating	NOI	Rate	Investment	\$ per	Liv	\$ per	\$ PSF	Sold \$ vs List	
Property Location	List Price	Sold Price	Units	Beds	Income Est	Exp. Est.	Estimate	Estimate	Rating	Bedroom	Area	Room	Land	\$	\$% Var
Jamaica Plain	1475000	1500000	3	6	77760	38766	45474	3.03%	1-Poor	250000	326	100000	427	25000	2%
Dorchester	1300000	1300000	3	9	95040	34515	68445	5.26%	3-Good	144444	396	86667	406	0	0%
Belmont	3900000	3750000	8	15	200880	83281	134339	3.58%	1-Poor	250000	471	187500	441	-150000	-4%
Roxbury	1125000	1050000	3	11	94920	32635	70195	6.69%	4-Great	95455	315	61765	428	-75000	-7%
Brighton	2275000	2218000	3	12	144000	48572	107428	4.84%	2-Average	184833	576	123222	287	-57000	-3%
Newton	1950000	1940000	4	12	158400	51393	120207	6.20%	4-Great	161667	398	97000	428	-10000	-1%
Spring Hill	1400000	1430000	3	4	72000	34618	43382	3.03%	1-Poor	357500	400	95333	147	30000	2%
Porter Sq	1499828	1550000	3	7	106920	34324	81506	5.26%	3-Good	221429	474	103333	390	50172	3%
Properties highlight	ed in Green indi	cate propertie	s with inv	vestment i	atings of 3 or b	etter, darker gre	en shade is	for an invest	tment rating of	4 and the da	rkest gree	n is for an e	xcellent 5 in	vestment	

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			Total	Total	Market	Operating	NOI	Rate	Investment	\$ per	Liv	\$ per	\$ PSF	Sold \$ vs List	
Property Location	List Price	Sold Price	Units	Beds	Income Est	Exp. Est.	Estimate	Estimate	Rating	Bedroom	Area	Room	Land	\$	\$% Var
									5-						1
East Boston	1125000	1062500	4	12	126720	41700	95580	9.00%	Excellent	88542	169	44271	434	-62500	-6%
									5-						
Chelsea	1099000	1050000	3	12	100800	35512	73688	7.02%	Excellent	87500	249	58333	523	-49000	-4%
Brookline	2499000	2400000	4	5	100320	49740	58940	2.46%	1-Poor	480000	480	200000	740	-99000	-4%
South Boston	1725000	1700000	3	7	106920	41629	74201	4.36%	2-Average	242857	574	106250	1090	-25000	-1%
Dorchester	1250000	1225000	3	9	95040	33320	69640	5.68%	3-Good	136111	288	68056	288	-25000	-2%
Dorchester	1189000	1195000	3	9	95040	34748	68212	5.71%	3-Good	132778	376	79667	275	6000	1%
Brighton	998000	1050000	3	6	90000	32521	64979	6.19%	4-Great	175000	417	87500	384	52000	5%
Porter Sq	1650000	1750000	3	5	87120	31953	62427	3.57%	1-Poor	350000	490	125000	568	100000	6%
Properties highlight	ed in Green indi	icate propertie	es with inv	vestment i	atings of 3 or b	etter, darker gre	en shade is	for an invest	ment rating of	4 and the da	rkest gree	n is for an e	xcellent 5 in	vestment	

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